**CAREER ADVICE #378 | Richard Kim | Life Sciences\_Waterloo\_26 April 2021**

**LinkedIn Premium Group**

\*\*\*\*\*\* MESSAGE TO PREMIUM GROUP \*\*\*\*\*\*

Hi everyone,

I'm currently a first year life sciences student at the University of Waterloo and I was wondering if there was any tips or useful information about finding a job or coop in this area. It seems that I'm having quite the trouble finding any research or laboratory jobs in a pandemic so I would love to know a few helpful suggestions about what I can try to do.

Thanks in advance.

[#opportunity](https://www.linkedin.com/feed/hashtag/?keywords=opportunity&highlightedUpdateUrns=urn%3Ali%3Aactivity%3A6792522739971432448) [#help](https://www.linkedin.com/feed/hashtag/?keywords=help&highlightedUpdateUrns=urn%3Ali%3Aactivity%3A6792522739971432448) [#connections](https://www.linkedin.com/feed/hashtag/?keywords=connections&highlightedUpdateUrns=urn%3Ali%3Aactivity%3A6792522739971432448) [#lookingforwork](https://www.linkedin.com/feed/hashtag/?keywords=lookingforwork&highlightedUpdateUrns=urn%3Ali%3Aactivity%3A6792522739971432448) [#science](https://www.linkedin.com/feed/hashtag/?keywords=science&highlightedUpdateUrns=urn%3Ali%3Aactivity%3A6792522739971432448) [#researchanddevelopment](https://www.linkedin.com/feed/hashtag/?keywords=researchanddevelopment&highlightedUpdateUrns=urn%3Ali%3Aactivity%3A6792522739971432448) [#information](https://www.linkedin.com/feed/hashtag/?keywords=information&highlightedUpdateUrns=urn%3Ali%3Aactivity%3A6792522739971432448)

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Hi Richard,

Some ideas for you to consider

Healthcare venture capital

Healthcare Innovation

MBA Students Q&A Podcasts

Gary Vaynerchuk

Clubhouse

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Healthcare venture capital

During my 2018 and 2020 investor relations work with health-care startups Curaizon (UK), Digipharm (Switzerland) and AI Vali (Toronto), I came across many Venture capital companies investing in the health sciences space. One common feature is that such Venture Capital firms tend to hire PhD’s, physicians, scientists, research specialists, MD’s and related experts to advise them. Likewise, when portfolio companies receive funding, they tend to hire similar experts to help them grow.

The following is a sample of healthcare focused VC’s in Canada. This list is not meant to be complete. Google or other search may reveal additional entities:

Amplitude Ventures | https://amplitudevc.com/en

Brightspark Ventures | http://brightspark.com

CTI Life Sciences | https://www.ctisciences.com/

Fonds de solidarité FTQ | https://www.fondsftq.com/

iGan Partners | http://www.iganpartners.com/

Please see post 2 of 8 | Healthcare venture capital (continued)

POST 2

Hi Richard,

This is post 2 of 8,

Healthcare venture capital | continued

Inovia Capital | https://www.inovia.vc/

MaRS Investment Accelerator Fund | https://www.marsiaf.com/

Panache Ventures | https://www.panache.vc/

Radical Ventures | https://radical.vc/

Teralys Capital | http://www.teralyscapital.com/en/

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VC’s and Portfolio companies

Consider scrolling through the websites of the VC firms to find the “Investments” or “Portfolio” links to find the companies that are located in Columbus or seeking remote work roles. Follow them on LinkedIn & Twitter.

Subscribe to VC and portfolio company newsletters. Such newsletters often reveal information that may or may not be in mainstream media. You never know when you will come across an article or new innovation that could benefit your life sciences school work in the coming years.

Consider reaching out to specific companies and/or individuals for advice, mentorship and/or job openings. Consider both the VC’s and the portfolio companies.

Please see post 3 of 8 | Healthcare innovation

POST 3

Hi Richard,

This is post 3 of 8,

Healthcare Innovation

The pandemic has placed a renewed emphasis on R&D in health science. Your knowledge and awareness of such innovation (to the extent not covered in your classes at the University of Waterloo) will likely improve the nature and level of conversations you have in the future with recruiters and potential employers.

These are recent examples of health-care related funding announcements. This is not meant to be a complete list. Google or other search will likely reveal significantly more.

14 April 2021 | StrictlyVC newsletter

**Benchling**, a San Francisco-based startup whose cloud platform is used by pharmaceutical and biotech companies to analyze complex datasets, design DNA and more, has raised $200 million in Series E funding led by **Sequoia Capital Global Equities**. Other participants in the round include **Altimeter Capital**, **Byers Capital** and serial entrepreneur **Elad Gil**, as well as several previous investors. The company, which has raised $350 million altogether, is now valued at $4 billion, it says.

FierceBiotech | https://bit.ly/3sUhpeU

Please see post 4 of 8 | Healthcare innovation (continued)

POST 4

Hi Richard,

This is post 4 of 8,

Healthcare innovation (continued)

24 March 2021 | FinSMEs newsletter

**Brii Biosciences**, a Durham, NC- and Beijing, China-based multi-national company developing innovative therapies for diseases including infectious diseases, liver diseases, and CNS diseases, closed a Series C financing of US$155m from Invesco Developing Markets Fund, GIC, Lake Bleu Capital and other investors.

FinSMEs Ltd article: https://bit.ly/3dcJ5XR

19 March 2021 | StrictlyVC

**Aktis Oncology**, a Cambridge, Ma.-based company trying to develop radiopharmaceutical treatments for solid tumors, has raised $72 million in Series A funding co-led by **MPM Capital**(which incubated the company), **EcoR1 Capital** and **Vida Ventures**. FierceBiotech article: https://bit.ly/2OCnVZP

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Newsletters | Healthcare and Technology focused

If not already, you may want to consider subscribing to various free tech news feeds that feature funding announcements in the healthcare sector including:

MedCity News | https://medcitynews.com

FierceBiotech | https://www.fiercebiotech.com/

Genome Web | https://www.genomeweb.com

Becker’s Healthcare | https://www.beckershospitalreview.com

Please see post 5 of 8 | Technology newsletters (continued)

POST 5

Hi Richard,

This is post 5 of 8,

Technology newsletters | continued

The free tech publications I subscribe to include funding from a multitude of sectors:

StrictlyVC | [https://www.strictlyvc.com/](%22)

Techcrunch | https://techcrunch.com/tag/newsletters/

VentureBeat | https://venturebeat.com/newsletters/

FinSME’s | https://www.finsmes.com/the-daily-deal-newsletter

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MBA Students Q&A Podcasts

In February this year, I started a series of podcast Q&A sessions with Haskayne School of Business MBA and Master of Management candidates and an industry expert. A total of 10 have been released to date.

One or both of the following podcasts may provide ideas as you complete your Life Sciences degree.

Episode 244 | Alitta Tait, head of partnerships at Harvest Ventures with Master of Management students Cassidy Sullivan, Dora Tamas and Omar Razavi | <https://bit.ly/2Nmmj5k>

Episode 245 | MBA Students Jagbir Randhawa, Bo Feng, Kenedy Assman with Allie Knull, founder of ResumeFree | http://bit.ly/3pleCJP

Please see post 6 of 8 | Gary Vaynerchuk

POST 6

Hi Richard,

This is post 6 of 8,

Gary Vaynerchuk

You may want to consider listening to Gary Vaynerchuk to help trigger ideas for you. Gary repeatedly speaks about branding, awareness, social media, entrepreneurship, hustle, patience, persistence and a whole host of advice during his key note presentations, podcasts, FB live, TikTok live and Clubhouse chats with students, business owners, musicians, corporate executives and others.

You may find one or more of the following links beneficial towards building your own personal brand and create awareness of your skills (and even hobbies).

Gary Vee in Toronto 2014 key note at “Canadian Music Week Digital Media Summit”. This was recently replayed on his podcast and I literally thought it was from last year. The concepts and examples he outlined in 2014 are virtually the same as 2021.

Link: <https://apple.co/2N8v9R1>

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College Graduate

YouTube Link: <http://bit.ly/2Vylgmd>

Podcast link: [https://apple.co/2E9K49d](https://podcasts.apple.com/ca/podcast/the-garyvee-audio-experience/id928159684?i=1000437865602)

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Gary Vee Podcast w/ Joshua Coombes | 6 March 2019

Podcast | https://apple.co/2Upbj5

YouTube | http://bit.ly/2wEDinL

Please see post 7 of 8 | Gary Vaynerchuk (continued)

POST 7

Hi Richard,

This is post 7 of 8,

Gary Vaynerchuk | continued

Inside 4D’s | High School Party Concept

The basis for this idea is around the person who hosted the parties in High School could easily go from a “D” on the “Popularity Scale” to a “B” or “A”. Gary provides some practical examples as to how this concept can be applied to virtually any business situation:

Apple Podcast | [https://apple.co/2XVGfMD](https://podcasts.apple.com/ca/podcast/the-garyvee-audio-experience/id928159684)

Sound Cloud Podcast | <http://bit.ly/2kO6MgO>

YouTube link | [http://bit.ly/2kNlaG4](https://www.youtube.com/watch?v=rkZXlHCQ0mQ)

NOTE: Please see my suggestions under “Clubhouse” that will seek to connect the High School Party concept to your personal situation

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Clubhouse

You may be aware of the Clubhouse App that is increasingly becoming popular and frequently being used by celebrities and influencers to talk about everyday issues with everyday folks. In fact, it became even more popular when Elon Musk and Mark Zuckerberg separately blew up the chat rooms when they came “Clubbing”.

Tanisha Cherry, a #podcaster here in #Calgary was a guest on #CalgaryBusinessPodcast to talk about her chatroom “Welcome to Clubhouse”. This is a link to that podcast: <https://bit.ly/37k9TC9>

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Please see post 8 of 8 | Clubhouse (continued)

POST 8

Hi Richard,

This is post 8 of 8,

Clubhouse | continued

Tanisha also prepared a #YouTube explainer video: <https://youtu.be/bTrjJW7Rh0M>

How is all of this “Clubbing” relevant to you?

You could take the “Highschool Party Concept” of Gary Vaynerchuk and create a chat room to invite your classmates from Waterloo to chat about the current job environment, share their experiences, exchange ideas on top recruiters, top employers, Covid impact, other relevant topics.

You could invite the professors from your University “on stage” to give their views on the same subjects.

You could invite recruiters and job board experts that are placing students from your faculty to provide their advice / guidance.

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How does a Clubhouse chat room relate to job search?

Imagine the discussions you will have with recruiters and potential future employers AFTER running these thought-leader sessions for the next 6, 12 or 18 months?

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Have fun creating something new!